



# Pavi Jain

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Pavi Jain specializes in M&A, General Corporate and Private Equity matters. Pavi is an ESG sector expert and is a core part of the Firm's ESG practice. Recognised as the Distinguished Asia Pacific Legal Advisor by Asia Pacific Business Awards (2025); and Star Women Lawyer of the Year Award by Legal Era (2024), Pavi provides commercial and practical advice to her clients.

## Key Career Highlights:

- Pavi has been recognised as Distinguished Legal Advisor of Asia-Pacific by Asia Pacific Business Awards 2025; and Star Women Lawyer of the Year 2024 by Legal Era in 2024;
- Pavi has advised The Blackstone Group on 14 marquee transactions (details in Key Representations below);
- Pavi is the Asia Co-Chair for ESG Practice for Meritas Asia group of law firms; and
- Pavi was awarded the Women in Sustainability recognition by Snowkap in March 2024.

## REPRESENTATIVE MATTERS

### Private Equity

- The Blackstone Group on several of its warehousing investments in India, including: (a) acquisition of Allcargo group's warehousing business; (b) acquisition of the Warburg-Embassy warehousing platform; and (c) setting-up warehousing joint venture with the Hiranandani Group for pan-India warehousing platform;
- The Blackstone Group on several exits, including: (a) majority shareholding in CMS Info Systems Limited to Baring Private Equity Asia; (b) entire shareholding in Gateway Rail Freight Limited to Gateway Distriparks Limited; (c) majority shareholding of Gokaldas Exports Limited and conduct of public open offer process; (d) significant minority stake in MTAR Technologies Private Limited; and (e) entire shareholding in CMS IT Services Private Limited;
- The Blackstone Group on its proposed investments in: (a) leading financial services and asset management companies; and (b) global IT services company;

### Practices

Private Equity  
Mergers & Acquisitions  
ESG  
Corporate & Commercial

### Education

B.A., LL.B., (Hons.), National  
Law Institute University,  
Bhopal (2013)

### Professional Affiliations

Vice Chair of the ESG  
Committee at the Inter-  
Pacific Bar Association  
(IPBA)

Asia Co-Chair (ESG) |  
Meritas

Member of Inter-Pacific Bar  
Association

Bar Association of Madhya  
Pradesh

- Peak Sustainability Fund on its sustainability focused investment in a Norwegian entity manufacturing green hydrogen;
- Apax Partners on: (a) an ongoing exit from a leading surgical manufacturing company; (b) the bid to acquire significant majority in JB Chemicals and Pharmaceuticals Limited (a listed pharmaceutical company); and (c) acquisition of GlobalLogic, Inc. from WestBridge Capital, New Atlantic Ventures, New Enterprise Associates and Sequoia Capital; and
- Temasek Holdings on acquisition of significant minority stake in StarAgri Warehousing and Collateral Management Limited.

### Mergers and Acquisitions

- Reliance Brands Limited on its acquisition of Superdry Plc for the South Asia territories;
- Reliance Brands Limited on its acquisition of Mothercare brands for the South Asia territories;
- PingSafe Singapore on sale of its entire shareholding to Sentinel One, Inc (USA) for an acquisition amount of US\$ 115 million;
- Reliance Brands Limited on its franchise and exclusive supply arrangements with several hyper luxury brands;
- RPG Group on acquisition and sale of its shareholding in a leading real estate company;
- Charoen Pokphand Group (Thailand) on the bid process for its proposed acquisition of Metro Cash & Carry's India business;
- Reliance Brands Limited on several transactions, including: (a) acquisition of significant minority stake in Genesis Luxury Private Limited from LVMH owned L Capital; and (b) acquisition of majority shareholding in Genesis Colors Limited from Sequoia Capital, Henderson Equity Partners, ICP Holdings and Mayfield Fund;
- Mythik AI on its entire investment cycle, and infusion of funds from several VC funds;
- Neogrowth Credit Private Limited (a leading non-banking financial company) on investment by Leapfrog Investments, IIFL Seed Ventures Fund I, Omidyar Network, Aspada Investment Company, Khosla Impact and Accion Frontier Inclusion Fund, Mauritius;
- Radware Ltd, Israel (a global cyber security developer) on acquisition of 100% stake in Kaalbi Technologies (cloud-based AI solutions provider);
- Mahindra Finance on its asset management joint venture with Manulife Investment Management;

- CrazyLabs Limited, Israel on its 100% acquisition of Firescore (a leading Indian gaming company);
- Micron Technologies (world's 5th largest semiconductor manufacturer) in its business acquisition of Cirel Systems (an Indian semiconductor company);
- Vouvray Acquisition Limited, on 100% acquisition of Selandia Holdings Pte Ltd, a leading global ship and crew management company; and
- Haitong International Investment (Singapore) Pte Limited (an international financial institution) on acquisition of 100% stake in Haitong India from Haitong Bank S.A., Portugal.

## ESG

- Advised multiple listed companies on ESG system design and implementation across the full lifecycle of ESG compliance and reporting;
- Acted for a leading global ESG rating agency on market entry strategy and regulatory engagement in India;
- Counselling several publicly listed entities on BRSR and BRSR Core compliance, including disclosures and governance practices;
- Advised a major sustainability-focused investment fund on regulatory and commercial aspects of investments in the sustainable sector; and
- Leading agriculture company on voluntary and green credit markets.

## SPEAKER:

- IBA ESG Conference, Paris, June 2025;
- IPBA Annual Conference, Tokyo, 2024 ESG Dilemma and Feasibility Panel and Global Energy Development and Cooperation under the New Geopolitical Situation Panel;
- IPBA Annual Conference, Dubai, 2023 Green Hydrogen and ESG Panel;
- Association of Corporate Counsel, Rise of ESG in India, April 2024;
- Khaitan & Co's In-House Counsel Forum on ESG Diligence, September 2024;
- Khaitan & Co's MNC Pulse – Sustainability Dialogue, November 2024;
- Global LegalEx Conference at the Sustainability Panel, Mumbai, June 2024;

- Global LegalEx Conference at various panels - June 2023, June 2024 and June 2025;
- Webinar by Global LegalEx on EU Acts and Indian interplay, July 2023; and
- ESG teach-in sessions for private equity funds and clients.

## PUBLICATIONS AND PRESENTATIONS

- Select lawyer from India requested to submit report, as part of the Oxford Net Zero Policy Monitor Project, to the United Nations Secretary General at COP29, and at COP30;
- ESG APAC Newsletter (India Chapter) for Slaughter & May's ESG in APAC Publication (September 2023, July 2024 and upcoming for 2025);
- International Bar Association's ESG Guidebook for India;
- Combatting the Menace of Greenwashing, published at Mondaq, May 2024;
- Chambers and Partners Global Practice Guide on Climate Change Regulation 2023, August 2023;
- SEBI's proposed regime for ESG disclosures and rating providers' for IFLR, September 2023;
- ESG Newsletters" - Editions 1 and 2, released by Khaitan & Co., January 2023 and February 2024;
- 'ESG, Law and Indian Diaspora', published by the Daily Guardian, November 2022;
- SEBI's Consultative Paper on Promoter Reclassification - Pleaser or Teaser", published by the BW Legal World, February 2021;
- Pavi has judged and acted as the chair arbitrator for more than 15 international arbitration and moot events, including the Willem C. Vis (West) International Commercial Arbitration Moot (Vienna) (2020), NLIU - INADR International Mediation Tournament (across several years), NLIU - Juris Corp Annual Moot Competition (across several years), MNLU Mumbai National Law Moot Court (2019) and the Government Law College Bombay National ADR Triathlon (2022 and 2023); and
- She was invited as a guest legal faculty at Maharashtra National Law University, Mumbai (2019).